



## RAISE YOUR VISIBILITY RISE IN LEADERSHIP ROCK YOUR SALES RESULTS

# Jennifer Darling

Speaker. Author. Coach.

Jennifer Darling delivers value as a keynote speaker and in workshops, seminars, and breakout sessions.

### Find Your Leadership Rhythm

Channel your inner leadership rockstar with this energetic program inspired by the infectious, energizing, and heart-pumping fun of playing the drums. This high-intensity program connects your audience using the rhythm of drumsticks and the beat of the music. The program opens with a group cardio drumming jam session then incorporates leadership lessons for navigating in a totally new environment. Participants will get fired up, awaken new senses, and tap into a higher-level thinking!

- **Rhythm:** Amp up your volume and visibility
- **Opportunity:** Try new things and write new tracks
- **Cadence:** Get your team drumming to the same beat
- **Kit:** Create a successful environment where you're ready to rock!

### Rock Your Sales Results

You've done it! Made it past the most challenging two years in the history of sales. The opportunity to have your best years ever are right in front of you. Are you prepared to seize them? Do you have what it takes to attract buyers in new and innovative ways? Having went from goose-egg (thanks to Covid) to having her best years ever, our speaker Jennifer Darling has a unique perspective and proven strategies to help you succeed in a totally new environment.

- Create more opportunities with lead generators that attract today's buyers
- Position yourself as the go-to-expert with people who are ready to buy
- Reset your mindset for results beyond your imagination without ever acting pushy or aggressive

### Increase Your Sales Leads on LinkedIn

LinkedIn is the single best source of leads on the planet. And it's FREE. What if you could position yourself on LinkedIn to attract prospects, and referral partners -- without being pushy, sales-y or aggressive? In this program you'll discover 3 of the best strategies to get more high-paying prospects in your business using LinkedIn, "the Google for Business Professionals!"

- Establish yourself as the go-to expert on LinkedIn
- Create more opportunities for business with a wide and deep network
- Build top-of-mind awareness so prospects think of you first
- Attract ideal customers ready to buy with a stand-out profile

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DARLING

“Jennifer spoke at our supplier meeting for the Florida Apartment Association. She was EASY TO WORK WITH and PROFESSIONAL. I particularly liked that she took the time to connect with our other speaker for the day and work together to make their presentations flow for our attendees. We received raving reviews that she was ENERGETIC, RELATABLE, FUN, and provided timely content for our audience. As an added value, she stayed the entire conference to engage with our members.”

Ralph Robinson, CAE, CMP, DES  
Florida Apartment Association

## Book Jennifer Today!

916-204-3923 • Jennifer@JenniferDarlingSpeaks.com • JenniferDarlingSpeaks.com

# Jennifer Darling

Speaker. Author. Coach.

“ENERGETIC SPEAKER!! Wow and wow. Jennifer spoke to my group of women business owners and **ADDED SO MUCH VALUE** that we could barely receive it all. She is **FUN**, intuitive and **INSPIRING**. She does not waste time and **OVER-DELIVERS** to her listeners. I highly recommend Jennifer Darling as a speaker and inspirer! I love how she shows up in the world!”

Beth Montpas, Executive Director.



## Partial Client List

BMW  
Bitwise Industries  
Business Journal  
Conference Sales Professionals International (CSPI)  
Crestcom International  
Dell Technologies  
EPIC Insurance  
Flexprint  
Financial Women in Texas  
Florida Apartment Association  
Hubbard Broadcasting  
National Sports Federation  
PCMA Convening Leaders (Best in Class)  
Project Management Institute  
SAFE Credit Unions  
Women in Public Policy

## About Jennifer Darling

Think “force of nature” – in the best possible way. A Revenue Generating Machine and In-Demand Speaker, Jennifer Darling has a knack for turning ideas into money-making opportunities and helping leaders expand their professional brands online. With over 20 years’ experience in advertising sales and sales management for companies such as FOX, NBC, CBS, and Comcast, she knows what works and what doesn’t to boost sales.

Jennifer teaches audiences to engage innovatively, connect more effectively, and increase their visibility in new and valuable ways that lead to more customers and referrals. She delivers keynotes, seminars, workshops, and virtual trainings on leadership, sales, and change. Jennifer is easy to work with and can tailor her presentations to your attendees’ needs.

“When it comes to teaching leaders, sales professionals, speakers, and entrepreneurs how to make the most of their social footprint and platforms, adopt new strategies and ideas that will help them resonate most with the clients and customers that matter to them, and even have **FUN** building their brand - Jennifer Darling is must hire. She’s **SMART, SAVVY, FUNNY, RELATABLE, PATIENT, PURPOSEFUL** -- and everything you want in a speaker, trainer, or consultant. She knocks it out of the park every time. She’ll make your audience laugh, help them learn, and her take-aways will help them get social and branding traction almost instantly and with ease. **HIRE HER. YOUR AUDIENCE WILL THANK YOU FOR IT.**”

Julie Escobar, President Darryl Davis Seminars

## Jennifer’s Books



“What a delight to have Jennifer Darling present to our association. **RAVE REVIEWS** from everyone in attendance. It’s a gift to be **EDUCATED, INSPIRED, and ENTERTAINED** all at once. (And did I mention that flight delays and cancellations turned her 12-hour trip into a 36-hour ordeal? You’d never have known it from her **ENERGY and EFFERVESCENT CHARM.**) Thank you, Jennifer!”

Yonason Goldson, National Speakers Association

## Jennifer Brings Value to Your Event!

916-204-3923 • Jennifer@JenniferDarlingSpeaks.com  
JenniferDarlingSpeaks.com • linkedin.com/in/jenniferdarlingspeaks